

## SiLA Official Communication

### *Re: SiLA's relationship with Member Companies*

The SiLA Consortium is able to develop standards in lab automation thanks to the large involvement and dedication of SiLA Members. Some Members are heavily involved in SiLA's working groups and activities, often serving in group leadership positions. Still others provide SiLA trainings at their facilities or serve on SiLA-related Initiative Committees.

Due to the experiences and expertise with SiLA's standards, many Member's have built business plans to support SiLA-related libraries, tools, trainings, and other products for sale. Hence, there is a perception that these Member companies are lucrative business subsidiaries of the non-profit SiLA Consortium.

The SiLA Management Committee (SMC) would like to publically confirm that **SiLA is a non-profit standardization body which maintains a neutral relationship in the industry and which is not biased toward any organization in SiLA Member community.**

- SiLA supports all Members and non-Members in the development and offering of SiLA-related products/services.
- SiLA does not have influence over the pricing and licensing of SiLA-related products/services.
- SiLA invites all Members to post their SiLA products/services on our Driver Information Platform webpage as well as share their products in SiLA's marketing outlets.

Should anyone have concerns about the relationship of SiLA to any of our Member companies or have experienced a situation where SiLA products/services did not meet your expectations, please send the following information to the SMC by emailing [info@silastandard.org](mailto:info@silastandard.org). The information will be kept confidential and will be used for discussion with no predetermined outcome.

1. Date of SiLA product/service ordered
2. Company providing SiLA product/service
3. Product/service ordered
4. Persons involved in the request
5. Details of concern

Regards,

Your SiLA Management Committee